



CAREER PATHWAYS

Business, Marketing & Finance

High School CTE Programs

Accounting & Financial Services	Business Management	Entrepreneurship	Marketing & Sales	Real Estate
Bruceville-Eddy China Spring Connally Lorena Mart McGregor Midway Riesel Waco ISD	Chilton China Spring Connally La Vega Lorena Mart McGregor Midway Moody Robinson Rapoport Waco ISD West	Chilton Connally Crawford Lorena Mart McGregor Midway Rapoport Waco ISD West	Axtell Connally Lorena McGregor Midway Waco ISD	Midway

Post-Secondary Education & Training

Accounting & Financial Services	Business Management	Entrepreneurship	Marketing & Sales	Real Estate
MCC Accounting	MCC Business Management	MCC Entrepreneurship	MCC Marketing	MCC Real Estate
Tarleton Waco Accounting	Tarleton Waco Business Administration, Management	Tarleton Waco Small Business and Entrepreneurship	Tarleton Waco Marketing	
Baylor Accounting, Finance	Baylor Management	Baylor Entrepreneurship	Baylor Marketing	Baylor Marketing
	TSTC Business Management Technology (online)			



CAREER PATHWAYS

Business, Marketing & Finance

Area Industry Employers

Accounting & Financial Services

1st University Credit Union	LifeBridge Financial Group
3Left Holdings, LLC.	Lovett and Associates
Alliance Bank Central Texas	Mathis Abbe Financial Advisors
American Bank	Matthew Boudreaux, Calibrate Wealth Partners
Bank of America	Mattson Financial Services
Beene Wealth Management Group	Maynard CPA, PLLC
Brooks Wealth Advisors	Members Choice of Central Texas FCU
Central National Bank	Merrill Lynch Wealth Management
ClearVista Financial LLC	Moore + Company, PLLC
Community Bank & Trust	Northwestern Mutual Waco
Craven E. Green Portfolio Mgmt, LLC	Pattillo, Brown & Hill, L.L.P.
Dietz Financial Services, LLC	Paul J Christensen & Associates, LLC
Disciplined Investors, L.L.C.	PJC Investments, LLC
Educators Credit Union	PNC
Edward Jones - Blaine Spradlin	PointWest Bank - China Spring
Edward Jones - Brad Wilson, CFP®, AAMS®, CRPC®	PointWest Bank - Hewitt
Extraco Banks	Pointwest Bank - West
Fairway Independent Mortgage Reverse	Rocket FCU
Fidelity Bank of Texas - Robinson	Schmiedbauer Investment Partners
Fidelity Bank of Texas - Waco	Scott Nix
First Central Credit Union	Security Bank of Crawford
First Guaranty Bank	Shown Carter, Edward Jones
First State Bank	SouthState Bank
Forvis Mazars	Siba Wealth Management Group
GENCO Federal Credit Union	Stifel
Guardian Payment Services, LLC	STRATA Trust Company
H&R Block - Bellmead	Sunflower Bank
H&R Block - Waco	Swift Financial Services, LLC
Heart O' Texas Federal Credit Union	Texell Credit Union
Incommons Bank	TFNB Your Bank For Life
Industrial Tax Consulting	The Calao Group at Morgan Stanley
Investments Plus, LLC	The First National Bank of Central Texas
J.A. Green Accounting Services, PLLC	Tom Albers: Edward Jones Financial Advisor
John W. McAnally, P.C.	Vernon R. King, Jr., P.C.
JPMorgan Chase & Co.	Vogel Financial Group
JPMorgan Chase & Co. - Downtown	Waco Federal Credit Union
JPMorgan Chase & Co. - Hewitt	Wells Fargo Advisors
JRBT	Whitaker, Spinks & Koslovsky, LLP
July Business Services	

Management (Human Resources and Insurance)

Allstate Insurance/David Wilson/Marshall Potts	Leavitt Group - Risk Services of Louisiana
American Amicable Life Insurance Co.	Navarro Insurance Group
ANCO Insurance	PB & H Benefits, LLC



CAREER PATHWAYS

Bailey Insurance & Risk Management, Inc.
 Baylor Scott & White Health Plan
 Blue Cross and Blue Shield of Texas
 Browder General Insurance Agency, Inc.
 Clint Allen State Farm Agency
 Direct Auto Insurance
 Foundation Benefits
 Greater Waco Insurance Solutions
 HealthMarkets Independent Insurance Agent
 Higginbotham Insurance
 High and Associates, Inc.
 Home State Insurance Group
 Impact Health Sharing
 Insurors Indemnity Companies
 Insurors of Texas
 Jones Truck Insurance Agency Inc.

Pinnacle Insurance Group, Inc.
 Resource Benefits Administrators
 Ross Insurance Agency
 Texas Farm Bureau & Affiliated Companies
 Texas Farm Bureau Insurance
 Texas First State Insurance Agency
 Texas Life Insurance Company
 The Deaton Agency
 The Nitsche Group
 The Polian Agency - Farmers Insurance
 The Victory Employer Services, LLC
 Tim Sherwood Agency
 Tindell Insurance & Financial Services
 United Healthcare Medicare and Retirement
 Yesenia Rueda Insurance Agency

Marketing

360 Solutions
 Accent Printing & Copy Center
 Ad Spectations
 AMA Graphics
 Anchor Branding Co.
 Axiom Advertising/Custom Data Products
 Baylor Sports Properties/Playfly
 D. Scott & Christine A. Smith
 Firmin Business Forms
 George Andrie & Associates, Inc.
 Hibu

Hole In The Roof Marketing
 Integ
 L.A.I. Communications
 Mango Branding
 Modeforge
 Outpour Brand + Web Studio
 Rock Ready Printing & Design, LLC
 SEO is Local
 Starr Strategies Co.
 Sticker Universe
 WSI Internet Partners

Real Estate

A.G. Real Estate & Associates
 AgTrust Farm Credit
 Alamo Title
 All City Real Estate Ltd.
 Alliance Property Management
 Amanda Cunningham Global Group
 American Guaranty Title
 Bentwood Realty
 Better Homes and Gardens Real Estate- Edwards & Assoc.
 BRD Management, Inc.
 Bridgewood Properties
 Camille Johnson, Realtors
 Capital Farm Credit
 Capital Title of Texas, LLC
 Carbajal Realty, Inc.
 CENTURY 21 Judge Fite Company
 Charles Spivey Real Estate
 Crawford-Austin Properties
 Cromwell Commercial Group

Helms and Miller Realtors
 Home Abstract & Title Co.
 Jeff Bird Home Selling Team - Keller Williams Realty
 Jon W. Spelman Company
 Keller Williams Advantage Realty
 Kelly, Realtors
 Logan Capital Real Estate
 Magnolia Realty
 Mammoth Realty
 McCollum Capital LLC
 Merit Buildings
 Mitchell Team of Coldwell Banker, Apex Realtors
 Movement Mortgage
 Onward Real Estate Team at Keller Williams
 Paschall, Skipper & Associates
 Pecan Creek Realty
 Reid Peevey Company LLC.
 RinBo Properties
 Specialty Property, Ltd.



CAREER PATHWAYS

Cromwell King Holdings, LLC
Cross Country Mortgage
Deluge Holdings, LLC
Duck Brothers Real Estate and Property Management
Dunhill Homes
Envision Realty Group at EG Realty
First Class Home Mortgage
First Community Mortgage
First Title Company of Waco, LLC
Graham Property Company
Granite Bank
Greater Waco Realty
Haus Realty

Susser Bank
Swanson Realty, Ltd
The Koehn Mortgage Group
The Sovereign Corporation
The Wood Group of Fairway Ind. Mortgage
Triliji Group
Turner Brothers Real Estate, LLC
Twin Bends Realty
Waco Association of Realtors, Inc.
Waco First Home Buyers
Waco Signature Land Co, LLC
Weichert, Realtors - The Eastland Group



CAREER PATHWAYS

Business, Marketing & Finance

Career Opportunities in Waco

Accounting & Financial Services

Occupation	Median Wage Waco	Education
Tax Preparer	\$60,730	Associate's or Bachelor's Degree
Accountant	\$72,500	Bachelor's or Master's Degree
Financial Advisor	\$74,930	Bachelor's Degree

Management

Occupation	Median Wage Waco	Education
First Line Supervisor	\$58,620	Associate's or Bachelor's Degree
Human Resource Specialist	\$59,590	Bachelor's Degree
General and Operations Manager	\$85,960	Associate's or Bachelor's Degree

Entrepreneurship

Occupation	Median Wage Waco	Education
Management Analyst	\$77,810	Bachelor's or Master's Degree
Chief Executive	\$199,860	Bachelor's or Master's Degree

Marketing

Occupation	Median Wage Waco	Education
Sales Representative	\$56,360	Associate's or Bachelor's Degree
Marketing Analyst	\$58,920	Bachelor's or Master's Degree
Sales Manager	\$115,950	Associate's or Bachelor's Degree

Real Estate

Occupation	Median Wage Waco	Education
Real Estate Agent	\$41,540	High School Diploma and Certificate
Property Manager	\$63,160	Associate's or Bachelor's Degree
Title Examiner & Abstractor	\$54,330	Associate's or Bachelor's Degree

*Source: mynextmove.org