



# CAREER PATHWAYS

## Business, Marketing & Finance

### High School CTE Programs

Accounting & Financial Services	Business Management	Entrepreneurship	Marketing & Sales	Real Estate
Bruceville-Eddy China Spring Connally Lorena Mart McGregor Midway Riesel Waco ISD	China Spring Connally La Vega Lorena Mart McGregor Midway Moody Robinson Rapoport Waco ISD West	Connally Crawford Lorena Mart McGregor Midway Rapoport Waco ISD West	Axtell Connally Lorena McGregor Midway Waco ISD	Midway

### Post-Secondary Education & Training

Accounting & Financial Services	Business Management	Entrepreneurship	Marketing & Sales	Real Estate
<b>MCC</b> <a href="#">Accounting</a>	<b>MCC</b> <a href="#">Business Management</a>	<b>MCC</b> <a href="#">Entrepreneurship</a>	<b>MCC</b> <a href="#">Marketing</a>	<b>MCC</b> <a href="#">Real Estate</a>
<b>Tarleton Waco</b> <a href="#">Accounting</a>	<b>Tarleton Waco</b> <a href="#">Business Administration, Management</a>	<b>Tarleton Waco</b> <a href="#">Small Business and Entrepreneurship</a>	<b>Tarleton Waco</b> <a href="#">Marketing</a>	
<b>Baylor</b> <a href="#">Accounting, Finance</a>	<b>Baylor</b> <a href="#">Management</a>	<b>Baylor</b> <a href="#">Entrepreneurship</a>	<b>Baylor</b> <a href="#">Marketing</a>	<b>Baylor</b> <a href="#">Marketing</a>
	<b>TSTC</b> <a href="#">Business Management Technology (online)</a>			



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## Area Industry Employers

### Accounting & Financial Services

1st University Credit Union	LifeBridge Financial Group
3Left Holdings, LLC.	Lovett and Associates
Alliance Bank Central Texas	Mathis Abbe Financial Advisors
American Bank	Matthew Boudreaux, Calibrate Wealth Partners
Bank of America	Mattson Financial Services
Beene Wealth Management Group	Maynard CPA, PLLC
Brooks Wealth Advisors	Members Choice of Central Texas FCU
Central National Bank	Merrill Lynch Wealth Management
ClearVista Financial LLC	Moore + Company, PLLC
Community Bank & Trust	Northwestern Mutual Waco
Craven E. Green Portfolio Mgmt, LLC	Pattillo, Brown & Hill, L.L.P.
Dietz Financial Services, LLC	Paul J Christensen & Associates, LLC
Disciplined Investors, L.L.C.	PJC Investments, LLC
Educators Credit Union	PNC
Edward Jones - Blaine Spradlin	PointWest Bank - China Spring
Edward Jones - Brad Wilson, CFP®, AAMS®, CRPC®	PointWest Bank - Hewitt
Extraco Banks	Pointwest Bank - West
Fairway Independent Mortgage Reverse	Rocket FCU
Fidelity Bank of Texas - Robinson	Schmiedbauer Investment Partners
Fidelity Bank of Texas - Waco	Scott Nix
First Central Credit Union	Security Bank of Crawford
First Guaranty Bank	Shown Carter, Edward Jones
First State Bank	SouthState Bank
Forvis Mazars	Siba Wealth Management Group
GENCO Federal Credit Union	Stifel
Guardian Payment Services, LLC	STRATA Trust Company
H&R Block - Bellmead	Sunflower Bank
H&R Block - Waco	Swift Financial Services, LLC
Heart O' Texas Federal Credit Union	Texell Credit Union
Incommons Bank	TFNB Your Bank For Life
Industrial Tax Consulting	The Calao Group at Morgan Stanley
Investments Plus, LLC	The First National Bank of Central Texas
J.A. Green Accounting Services, PLLC	Tom Albers: Edward Jones Financial Advisor
John W. McNally, P.C.	Vernon R. King, Jr., P.C.
JPMorgan Chase & Co.	Vogel Financial Group
JPMorgan Chase & Co. - Downtown	Waco Federal Credit Union
JPMorgan Chase & Co. - Hewitt	Wells Fargo Advisors
JRBT	Whitaker, Spinks & Koslovsky, LLP
July Business Services	

### Management (Human Resources and Insurance)

Allstate Insurance/David Wilson/Marshall Potts	Leavitt Group - Risk Services of Louisiana
American Amicable Life Insurance Co.	Navarro Insurance Group
ANCO Insurance	PB & H Benefits, LLC



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Bailey Insurance & Risk Management, Inc.  
 Baylor Scott & White Health Plan  
 Blue Cross and Blue Shield of Texas  
 Browder General Insurance Agency, Inc.  
 Clint Allen State Farm Agency  
 Direct Auto Insurance  
 Foundation Benefits  
 Greater Waco Insurance Solutions  
 HealthMarkets Independent Insurance Agent  
 Higginbotham Insurance  
 High and Associates, Inc.  
 Home State Insurance Group  
 Impact Health Sharing  
 Insurors Indemnity Companies  
 Insurors of Texas  
 Jones Truck Insurance Agency Inc.

Pinnacle Insurance Group, Inc.  
 Resource Benefits Administrators  
 Ross Insurance Agency  
 Texas Farm Bureau & Affiliated Companies  
 Texas Farm Bureau Insurance  
 Texas First State Insurance Agency  
 Texas Life Insurance Company  
 The Deaton Agency  
 The Nitsche Group  
 The Polian Agency - Farmers Insurance  
 The Victory Employer Services, LLC  
 Tim Sherwood Agency  
 Tindell Insurance & Financial Services  
 United Healthcare Medicare and Retirement  
 Yesenia Rueda Insurance Agency

## Marketing

360 Solutions  
 Accent Printing & Copy Center  
 Ad Spectations  
 AMA Graphics  
 Anchor Branding Co.  
 Axiom Advertising/Custom Data Products  
 Baylor Sports Properties/Playfly  
 D. Scott & Christine A. Smith  
 Firmin Business Forms  
 George Andrie & Associates, Inc.  
 Hibu

Hole In The Roof Marketing  
 Integ  
 L.A.I. Communications  
 Mango Branding  
 Modeforge  
 Outpour Brand + Web Studio  
 Rock Ready Printing & Design, LLC  
 SEO is Local  
 Starr Strategies Co.  
 Sticker Universe  
 WSI Internet Partners

## Real Estate

A.G. Real Estate & Associates  
 AgTrust Farm Credit  
 Alamo Title  
 All City Real Estate Ltd.  
 Alliance Property Management  
 Amanda Cunningham Global Group  
 American Guaranty Title  
 Bentwood Realty  
 Better Homes and Gardens Real Estate- Edwards & Assoc.  
 BRD Management, Inc.  
 Bridgewood Properties  
 Camille Johnson, Realtors  
 Capital Farm Credit  
 Capital Title of Texas, LLC  
 Carbajal Realty, Inc.  
 CENTURY 21 Judge Fite Company  
 Charles Spivey Real Estate  
 Crawford-Austin Properties  
 Cromwell Commercial Group

Helms and Miller Realtors  
 Home Abstract & Title Co.  
 Jeff Bird Home Selling Team - Keller Williams Realty  
 Jon W. Spelman Company  
 Keller Williams Advantage Realty  
 Kelly, Realtors  
 Logan Capital Real Estate  
 Magnolia Realty  
 Mammoth Realty  
 McCollum Capital LLC  
 Merit Buildings  
 Mitchell Team of Coldwell Banker, Apex Realtors  
 Movement Mortgage  
 Onward Real Estate Team at Keller Williams  
 Paschall, Skipper & Associates  
 Pecan Creek Realty  
 Reid Peevey Company LLC.  
 RinBo Properties  
 Specialty Property, Ltd.



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Cromwell King Holdings, LLC  
Cross Country Mortgage  
Deluge Holdings, LLC  
Duck Brothers Real Estate and Property Management  
Dunhill Homes  
Envision Realty Group at EG Realty  
First Class Home Mortgage  
First Community Mortgage  
First Title Company of Waco, LLC  
Graham Property Company  
Granite Bank  
Greater Waco Realty  
Haus Realty

Susser Bank  
Swanson Realty, Ltd  
The Koehn Mortgage Group  
The Sovereign Corporation  
The Wood Group of Fairway Ind. Mortgage  
Triliji Group  
Turner Brothers Real Estate, LLC  
Twin Bends Realty  
Waco Association of Realtors, Inc.  
Waco First Home Buyers  
Waco Signature Land Co, LLC  
Weichert, Realtors - The Eastland Group



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### Career Opportunities in Waco

#### Accounting & Financial Services

Occupation	Median Wage Waco	Education
Tax Preparer	\$60,730	Associate's or Bachelor's Degree
Accountant	\$72,500	Bachelor's or Master's Degree
Financial Advisor	\$74,930	Bachelor's Degree

#### Management

Occupation	Median Wage Waco	Education
First Line Supervisor	\$58,620	Associate's or Bachelor's Degree
Human Resource Specialist	\$59,590	Bachelor's Degree
General and Operations Manager	\$85,960	Associate's or Bachelor's Degree

#### Entrepreneurship

Occupation	Median Wage Waco	Education
Management Analyst	\$77,810	Bachelor's or Master's Degree
Chief Executive	\$199,860	Bachelor's or Master's Degree

#### Marketing

Occupation	Median Wage Waco	Education
Sales Representative	\$56,360	Associate's or Bachelor's Degree
Marketing Analyst	\$58,920	Bachelor's or Master's Degree
Sales Manager	\$115,950	Associate's or Bachelor's Degree

#### Real Estate

Occupation	Median Wage Waco	Education
Real Estate Agent	\$41,540	High School Diploma and Certificate
Property Manager	\$63,160	Associate's or Bachelor's Degree
Title Examiner & Abstractor	\$54,330	Associate's or Bachelor's Degree

\*Source: [mynextmove.org](http://mynextmove.org)